

**NORTHERN VIRGINIA REGIONAL PACKAGE (assumed January 2008 Implementation)**  
(\$ in millions)

<b>Authority Imposed</b>	<b>Rate Change</b>	<b>FY08</b>	<b>FY09</b>	<b>FY10</b>	<b>FY11</b>	<b>FY12</b>	<b>FY13</b>
Grantor's Tax	40 cents	\$75.8	\$163.6	\$172.0	\$172.4	\$173.6	\$175.2
Motor Vehicle Rental Tax	2%	4.2	8.6	8.8	9.0	9.2	9.5
Transient Occupancy Tax	2%	9.3	23.2	24.1	25.2	26.2	27.3
Safety Inspection Fee	\$10	8.1	16.2	16.2	16.2	16.2	16.2
Initial Vehicle Registration Fee	1%	25.9	62.8	63.9	64.4	65.4	66.4
Sales Tax on Auto Repairs	5%	13.4	33.2	33.2	33.2	33.2	33.2
Regional Registration Fee	\$10	8.5	17.0	17.0	17.0	17.0	17.0
<b>Northern Virginia Authority Total</b>		<b>\$145.1</b>	<b>\$324.5</b>	<b>\$335.2</b>	<b>\$337.4</b>	<b>\$340.9</b>	<b>\$344.8</b>
<b>Local Option Revenues</b>							
Commercial Real Estate (est. is 10 cents)	up to 25 cents	\$41.7	\$83.5	\$83.5	\$83.5	\$83.5	\$83.5
Local Registration Fee	\$10	8.5	17.0	17.0	17.0	17.0	17.0
Commercial/Residential Impact Fee	to be determined						
<b>Northern Virginia Local Option Total</b>		<b>\$50.2</b>	<b>\$100.5</b>	<b>\$100.5</b>	<b>\$100.5</b>	<b>\$100.5</b>	<b>\$100.5</b>
<b>TOTAL NORTHERN VIRGINIA</b>		<b>\$195.3</b>	<b>\$425.0</b>	<b>\$435.7</b>	<b>\$437.9</b>	<b>\$441.4</b>	<b>\$445.3</b>

**HAMPTON ROADS REGIONAL PACKAGE (assumed January 2008 Implementation)**  
(\$ in millions)

<b>Authority Imposed</b>	<b>Rate Change</b>	<b>FY08</b>	<b>FY09</b>	<b>FY10</b>	<b>FY11</b>	<b>FY12</b>	<b>FY13</b>
Sales Tax on Gasoline	2%	\$12.6	\$30.2	\$30.2	\$30.2	\$30.2	\$30.2
Grantor's Tax	40 cents	22.7	49.1	51.6	51.7	52.1	52.6
Motor Vehicle Rental Tax	2%	1.7	3.5	3.6	3.7	3.8	3.9
Safety Inspection Fee	\$10	6.2	12.3	12.3	12.3	12.3	12.3
Initial Vehicle Registration Fee	1%	17.0	41.2	41.9	42.2	42.9	43.5
Sales Tax on Auto Repairs	5%	7.6	18.9	19.6	20.2	21.0	21.7
Regional Registration Fee	\$10	6.7	13.3	13.3	13.3	13.3	13.3
<b>Hampton Roads Authority Total</b>		<b>\$74.4</b>	<b>\$168.5</b>	<b>\$172.5</b>	<b>\$173.8</b>	<b>\$175.6</b>	<b>\$177.5</b>
<b>Local Option Revenues</b>							
Commercial Real Estate	up to 10 cents	\$10.1	\$20.3	\$20.3	\$20.3	\$20.3	\$20.3
Local Registration Fee	\$10	6.7	13.3	13.3	13.3	13.3	13.3
Commercial/Residential Impact Fee	to be determined						
<b>Hampton Roads Local Option Total</b>		<b>\$16.8</b>	<b>\$33.6</b>	<b>\$33.6</b>	<b>\$33.6</b>	<b>\$33.6</b>	<b>\$33.6</b>
<b>TOTAL HAMPTON ROADS</b>		<b>\$91.2</b>	<b>\$202.1</b>	<b>\$206.1</b>	<b>\$207.4</b>	<b>\$209.2</b>	<b>\$211.1</b>